

Semacon Reseller Program

Selling Semacon™ Money Handling Equipment

Engineered for
Performance
and Reliability.



- ✓ Unsurpassed Customer Service
- ✓ Excellent Reseller Support
- ✓ Extensive Quality Assurance and Burn-in Testing
- ✓ Warranty Exceeds Industry Standards
- ✓ Free Lifetime US Based Technical Support

SEMACON

Count on one.

How to determine the best money handling product for your customer!

Currency Counters

- What industry is the customer in?
- How often do they count their cash?
- How much cash do they typically count at one time and how long does it take?
- Which denominations do they typically count?
- Do they get many \$50 or \$100 bills?
- Have they had any problems with counterfeit bills?

Coin Counters and Sorters

- What industry is the customer in?
- Do they need a portable unit or will it be in a fixed location?
- How often do they count/sort their coins?
- How many coins do they typically count/sort at one time?
- Which coin denominations do they count/sort?
- Are their coins mixed or pre-sorted when they count them?
- Do they bag their coins? Which denominations?
- If they use bags, do they put a specific number of coins in each bag?
- Do they wrap (roll) their coins? Which denominations?

Things your customers should demand from their money handling products!

- The product should be fabricated and assembled to a U.S. manufacturer's strict specifications.
- The product should be individually burned in and quality tested in the U.S.
- The product should carry a one-year warranty on parts and labor.
- The warranty should cover all expenses involved in product repair or replacement including shipping.
- The warranty should not exclude any coverage other than abuse or misuse of the product.
- The product manufacturer should provide lifetime free technical support to its customers.
- The product manufacturer's technical support staff should be easily accessible and located in the U.S.

SEMACON Count on one.

SEMACON BUSINESS MACHINES, INC.

www.semacon.com

©2007-2011 Semacon Business Machines, Inc. All rights reserved. (Rev. K09)